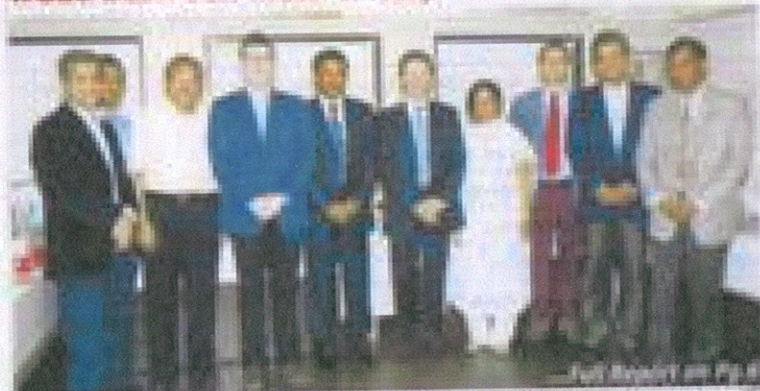


DAILY SHIPPING TIMES

Delegation of Italian Freight Forwarders visits BCHAA

Promises to work closely with BCHAA to increase trade between India & Italy



Delegation of Italian Freight Forwarders visits BCHAA

Promises to work closely with BCHAA to increase trade between India & Italy

MUMBAI: Dr. Luca Elia Spallarossa, Vice President of SPEDIPORTO - The Genoa Freight Forwarders, Carriers & Transporters Association and Mr. Giovanni Caprino, Port Promotions Manager, Genoa Port representing Ligurian Ports, (Port of Savona, Port of Genoa and Port of La Spezia) visited BCHAA on 18th December, 2010 to promote the business opportunities available in Italy for the Indian community of Freight Forwarders.

Dr. Augusto Di Giacinto, Commissioner of Italian Trade Commission located in Mumbai accompanied the delegation. Mr. Rajiv Desai, Vice President of BCHAA, Mr. Shashi Tanna, Hon. Jr. Secretary of BCHAA & Mrs. Philomena Pereira, Member of Managing Committee of BCHAA welcomed the guests.

Mr. R. Radhakrishnan, Advisor, BCHAA and Former Chairman of FFFAI who lead a delegation of 40 Freight Forwarders to Italy in September, 2010 spoke at the occasion. In his opening remarks, he thanked the guests from Italy and Commissioner of Italian Trade Commission for their visit to BCHAA Office to promote mutual business opportunities. Mr. R. Radhakrishnan also stated that trade between Italy and India is expected to reach US\$ 10 Billion and this will throw ample opportunities to Logistic Industry. He added that BCHAA will promote the Indian & Italian delegation of Freight Forwarders to develop business cooperation between Freight Forwarders of both the countries.

Speaking on the occasion, Dr. August Di Giacinto, Italian



Trade Commissioner, thanked BCHAA for organizing the meeting with the representatives of Freight Forwarders in Mumbai. He also assured to facilitate easy procurement of Italian Visa for business delegation of Indian Forwarders. He also assured that Italian Trade Commission in Mumbai will work closely with BCHAA and FFFAI, to increase the trade between India & Italy.

Dr. Luca Elia Spallarossa gave a presentation how to connect the two Freight Forwarding communities through the common goals of KDI development, training and internationalization of membership. He looked forward to stronger ties with BCHAA and invited the Indian Freight Forwarders community to visit Italy to explore business opportunities. Mr. Giovanni Caprino gave a brief about the facilities available at the three Ports of Liguria region in Italy i.e. Port of Savona, Port of Genoa and Port of La Spezia.

BCHAA & SPEDIPORTO have agreed to promote and exchange of delegation of Freight Forwarders between both the countries.



Italian freight forwarders' team visits BCHAA office

Explains opportunities available in 3 ports there

Exim News Service

MUMBAI, Dec. 27

Dr Luca Elia Spallarossa, Vice-President of SPEDI PORTO, the Genoa Freight Forwarders, Couriers and Transporters Association

Turn to page 10



BCHAA committee members with the Italian delegation

Italian freight forwarders' team visits BCHAA office

From page 3

tion' and Mr Giovanni Caprino, Port Promotions Manager, Genoa Port, representing Ligurian ports (Port of Savona, Port of Genoa and Port of La Spezia) visited the Bombay Customs House Agents' Association (BCHAA) office recently to promote business opportunities available in Italy to freight forwarders here.

Dr Augusto Di Giacinto, Commissioner of the Italian Trade Commission in Mumbai, accompanied the delegation.

Mr Rajiv Desai, Vice-President of BCHAA, Mr Shashi Tanna, Hon. Joint Secretary of BCHAA and Ms Philemena Pereira, Member, Managing Committee of BCHAA, welcomed the guests.

Mr R. Radhakrishnan, Advisor, BCHAA and Former Chairman of FFFAI, who led a delegation of 40 freight forwarders to Italy in September 2010, spoke on the occasion.

He thanked the visitors and the Commissioner of Italian Trade Commission for their visit to BCHAA office.



Mr R. Radhakrishnan (fourth from left) addressing the Italian delegation

Mr Radhakrishnan also stated that trade between Italy and India was expected to reach \$ 10 billion and this would provide ample opportunities to the logistics industry.

He said that BCHAA would promote the Indian and Italian freight forwarders to develop business cooperation between the two countries.

Speaking on the occasion, Dr Giacinto thanked BCHAA for organising the meeting.

He also assured all help to procure Italian visas easily for Indian forwarders. He also promised that Italian Trade Commission here would work closely with BCHAA and FFFAI to increase bi-

lateral trade.

Dr Spallarossa made a presentation on connecting the two freight forwarding communities through the common goals of EDI development, training and internationalisation of membership. He looked forward to stronger ties with BCHAA and invited the Indian freight forwarders' community to visit Italy to explore business opportunities there.

Mr Caprino gave a brief of the facilities available at the three ports of Liguria region.

BCHAA and SPEDI PORTO have agreed to promote and exchange delegations of freight forwarders between both the countries.

Italian freight forwarders delegation, BCHAA meets to explore biz opportunities



Our Bureau
Mumbai, Dec 28: Dr. Luca Elio Spallarossa, Vice President of 'SPEDI-PORTO - The Genoa Freight Forwarders, Couriers & Transporters Association' and Mr. Giovanni Caprino, Port Promotions Manager, Genoa Port representing Ligurian Ports, (Port of Savona, Port of Genoa and Port of La Spezia) visited BCHAA office on December 18, 2010 to promote the business opportunities available in Italy for the Indian community of freight forwarders.

Dr. Augusto Di Giacinto, Commissioner of Italian Trade Commission located in Mumbai accompanied the delegation.

Mr. Rajiv Desai, Vice President of BCHAA, Mr. Shashi Tanna, Hon. Jt. Secretary of BCHAA & Mrs. Philomena Pereira, Member of Managing Committee of BCHAA welcomed the guests.

Speaking on the occasion Mr. R. Radhakrishnan, Advisor, BCHAA and Former Chairman of FFFAI who lead a delegation of 40 freight forwarders to Italy in September, 2010 stated that BCHAA will promote the Indian & Italian delegation of freight forwarders to develop business cooperation between freight forwarders of both the countries.

Speaking on the occasion, Dr. August Di Giacinto thanked BCHAA for organizing the meeting with the representatives of Freight Forwarders in Mumbai.

He also assured to facilitate easy procurement of Italian Visa for business delegation of Indian Forwarders. He also assured that Italian Trade Commission in Mumbai will work closely with BCHAA and FFFAI, to

increase the trade between India & Italy.

Dr. Luca Elio Spallarossa gave a presentation how to connect the two freight forwarding communities through the common goals of EDI development, training and internationalization of membership. He looked forward to stronger ties with BCHAA and invited the Indian Freight Forwarders community to visit Italy to explore business opportunities.

Mr. Giovanni Caprino gave a brief about the facilities available at the three Ports of Liguria region

in Italy i.e. Port of Savona, Port of Genoa and Port of La Spezia.

BCHAA & SPEDI-PORTO have agreed to promote and exchange of delegation of freight forwarders between both the countries.

Trade between Italy and India is expected to reach US\$ 10 billion and will throw ample opportunities to the logistic industry.

Italian freight forwarders' team visits BCHAA office

Explains opportunities available in 3 ports there

Dr Luca Elio Spallarossa, Vice-President of 'SPEDIPORTO, the Genoa Freight Forwarders, Couriers and Transporters Association' and Mr Giovanni Caprino, Port Promotions Manager, Genoa Port, representing Ligurian ports (Port of Savona, Port of Genoa and Port of La Spezia), visited the Bombay Custom House Agents' Association (BCHAA) office recently to promote business opportunities available in Italy to freight forwarders here.

Dr Augusto Di Giacinto, Commissioner of the Italian Trade Commission in Mumbai, accompanied the delegation.

Mr Rajiv Desai, Vice-President of BCHAA, Mr Shashi Tanna, Hon. Joint Secretary of BCHAA and Ms Philomena Pereira, Member, Managing Committee of BCHAA, welcomed the guests.

Mr R. Radhakrishnan, Advisor, BCHAA and Former Chairman of FFFAI, who lead a delegation of 40 freight forwarders to Italy in September 2010, spoke on the occasion.

He thanked the visitors and the Commissioner of Italian Trade Commission for their visit to BCHAA office.

Mr Radhakrishnan also stated that trade between Italy and India was expected to reach \$ 10 billion and this would provide ample opportunities to the logistics industry.

He said that BCHAA would promote the Indian and Italian freight forwarders to develop business cooperation between the two countries.

Speaking on the occasion, Dr Giacinto thanked BCHAA for organising the meeting.

He also assured all help to procure Italian visa easily for Indian forwarders. He also promised that Italian Trade Commission here would work closely with BCHAA and FFFAI to increase bilateral trade.

Dr Spallarossa made a presentation on connecting the two freight forwarding communities through the common goals of EDI development, training and internationalisation of membership. He looked forward to stronger ties with BCHAA and invited the Indian freight forwarders' community to visit Italy to explore business opportunities there.

Mr Caprino gave a brief of the facilities available at the three ports of Liguria region.

BCHAA and SPEDIPORTO have agreed to promote and exchange delegations of freight forwarders between both the countries.

Source : Exim News Service - Mumbai, Dec. 27



Email this article



Print this article

Una delegazione della comunità portuale ligure ha visitato il porto di Nhava Sheva

In rapida crescita l'importazione di merci containerizzate dall'India

inforMARE - Nei giorni scorsi una delegazione della comunità portuale ligure ha visitato il porto di Nhava Sheva, a Mumbai, per consolidare i rapporti di collaborazione avviati lo scorso anno dalla missione governo-Regioni sui temi della portualità e della logistica. Nell'ambito della missione del dicembre 2009 il presidente dell'Autorità Portuale di Genova, Luigi Merlo, allora anche presidente dell'associazione dei porti liguri, incontrò il ministro indiano dello Shipping per avviare una partnership tra i porti indiani e i porti liguri.

Nei giorni scorsi la delegazione ligure, in rappresentanza di ICE, Regione Liguria, Liguria International, Spediporto e Ligurian Ports, ha partecipato alla CeMAT India, la fiera internazionale della logistica svoltasi dal 15 al 18 dicembre scorsi a Mumbai, presentando tutte le potenzialità della Liguria ed in particolar modo del suo sistema portuale come porta naturale del mercato indiano. Nel corso dell'evento la delegazione ha incontrato le associazioni degli spedizionieri indiani e l'associazione dei Custom Broker di Mumbai che conta più di 1.500 associati.

L'associazione dei porti liguri ha reso noto che nel giro di meno di un anno il numero di container importati dall'India attraverso il sistema dei porti liguri è raddoppiato e che i dati parziali di traffico 2010 evidenziano che il dato dello scorso è già stato ampiamente superato. (IM)

TRAFFICI ❖ La missione a Mumbai

L'India nel mirino del porto

Merlo: «Servono accordi bilaterali per intercettare i nuovi mercati»

MONICA ZUNINO

Dopo in Nord Africa, che sulla sponda sud del Mediterraneo registra i maggiori ritmi di crescita, il porto di Genova punta sull'India e per il 2011 ha già in programma anche il Brasile. Merlo mette in fila i Paesi con le aspettative di crescita più consistente per stringere rapporti diretti, costruire opportunità per gli operatori che si traducono in un aumento dei traffici e in una posizione dello scalo sempre più centrale come porta di ingresso in Europa che passi anche da un asse con Rotterdam.

I componenti della delegazione della comunità portuale ligure che ha visitato il porto di Nhava Sheva a Mumbai per consolidare la collaborazione avviata l'anno scorso dalla missione Governo - Regioni su portualità e logistica a cui aveva

partecipato anche il presidente dell'Autorità portuale di Genova Luigi Merlo, rientrati da pochi giorni, ha presentato il "sistema" della Liguria e ha incontrato gli spedizionieri indiani e l'associazione dei custom broker di Mumbai che conta più di 1.500 associati.

Ad oggi il traffico fra Genova e l'India non rappresenta una quota elevata del totale, ma il numero di container in import dall'India al sistema dei porti liguri è raddoppiato in meno di un anno e i dati parziali di traffico 2010 evidenziano che il dato del 2009 è già ampiamente superato. L'India del resto è uno dei Paesi emergenti dai quali ci si attendono i tassi di crescita economica più consistente.

«Dopo l'Africa e l'India siamo inseriti il prossimo anno nella missione in Brasile e ho in programma di andare in Marocco per firmare un accordo come

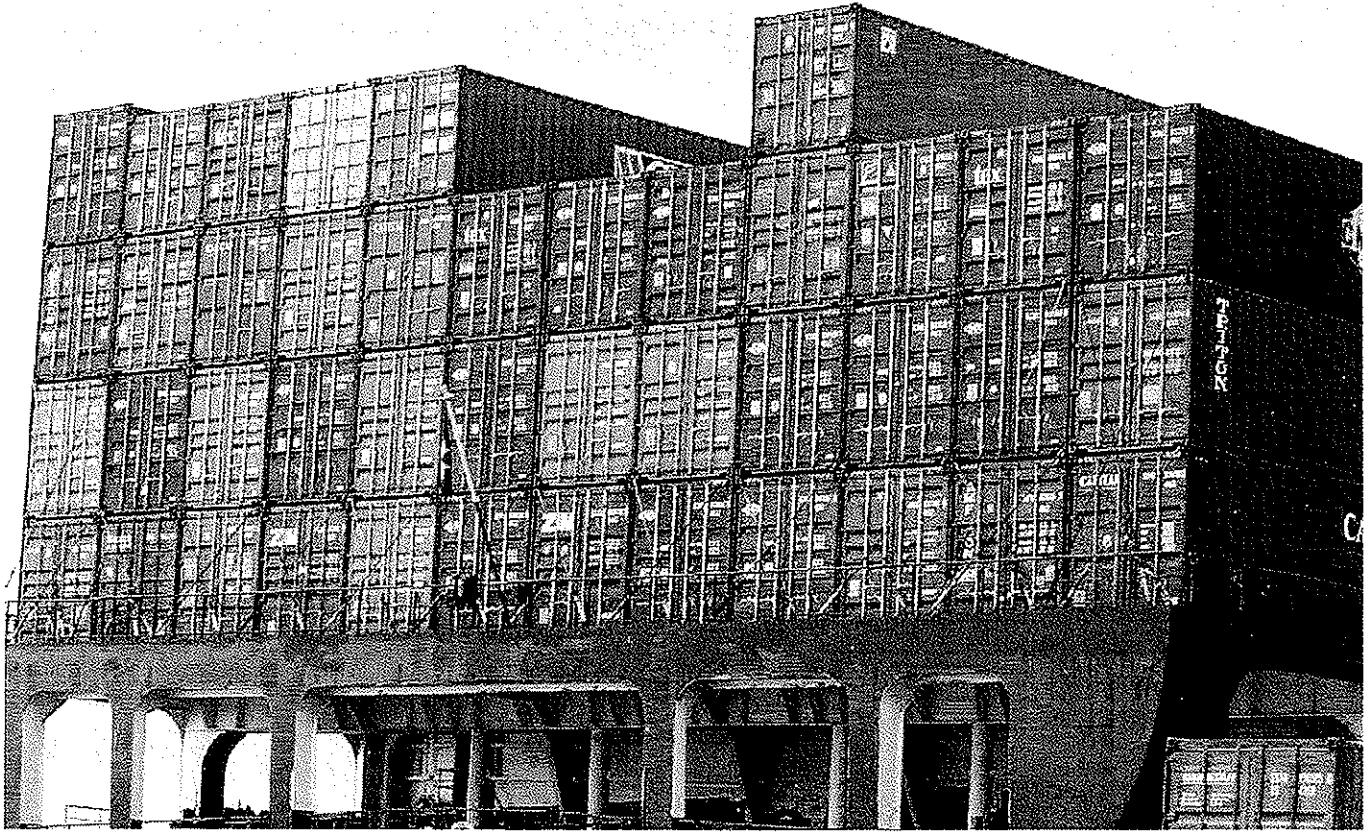
quello fatto con la Tunisia - spiega Merlo -. Sono tutti mercati che crescono in modo significativo. Msc ha fatto un nuovo accordo per una linea con l'India che passa anche da noi».

Il Nord Africa significa i progetti, molto concreti, di sviluppo dei porti e dell'economia: un esempio su tutti il porto di Tangeri con il retroporto che è già stato scelto da numerose aziende europee per insediare le proprie attività.

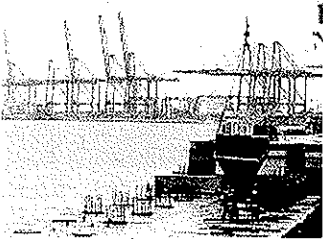
«Gli indicatori per il prossimo anno prevedono nel sistema mondiale crescita contenute dei traffici, quindi se si intercettano anche piccoli flussi, diventano quote importanti per il porto - illustra Merlo -. La commercializzazione la fanno i terminalisti, ma costruire con questi mercati condizioni favorevoli, andare a spiegare le opportunità che offre la Liguria è il nostro compito. Sull'India operano già

Messina ed Msc, i problemi riguardano la costruzione di accordi bilaterali ad esempio sulla sanità marittima visto che è consistente il traffico di prodotti alimentari. Con il Brasile uno dei prodotti è il caffè, e anche qui bisogna lavorare su condizioni specifiche. Si tratta di costruire agli operatori, ed è un lavoro in abbinata fra Autorità portuale e Spedizionieri, una situazione in cui è il mercato a chiedere un porto di riferimento piuttosto che un altro».

Intanto procede la costruzione della piattaforma logistica italiana nel porto di Tianjin, collegato direttamente a Genova da un corridoio doganale. Grazie all'intesa del 2008 alla fine dell'operazione i container in partenza dal porto cinese, controllati all'imbarco dalle dogane italiane e sigillati non dovranno subire altre verifiche fino a destinazione: una velocizzazione che si tradurrà in un incremento dei traffici.



FOCUS



UN "CORRIDOIO DOGANALE" CON TIANJIN

Un accordo doganale lega i porti di Tianjin e Genova, destinata a diventare lo scalo "privilegiato" nel Mediterraneo. L'intesa prevede che nel porto cinese sia realizzata una piattaforma logistica dove i rappresentanti della dogana italiana controlleranno i contenitori e li sigilleranno prima della partenza in modo che arrivati nel capoluogo ligure non subiscano altre verifiche

1,5 milioni

TUNISIA, GLI SCAMBI

Nel 2009 il totale del traffico con la Tunisia, per il porto di Genova è stato di 1 milione e 500 mila tonnellate fra rinfuse, merci convenzionali e contenitori

Mumbai

RADDOPPIATI I TEUS

Nel giro di un anno, dal 2008 al 2009, i container in import dall'India ai porti liguri sono raddoppiati e nel 2010 si è registrata una crescita ulteriore dei flussi di traffico in entrata

Brasile

PROSSIMO OBIETTIVO

Per il prossimo anno è già prevista una missione in Brasile per stringere i rapporti con gli scali locali e incrementare i traffici di scambio

Africa

TERMINAL DEDICATO

I traffici con i porti del Nord Africa sono quelli a maggiore tasso di sviluppo per il porto di Genova che ha presentato il progetto di un terminal dedicato da realizzare a Voltri. Dopo il "no" del Municipio, la discussione è aperta per cercare una soluzione condivisa





International Trade Fair for Materials
Handling and Logistics.

15-18 December 2010

 Prepare to print  Send page

Home

Exhibit Profile

Technology Highlights

CeMAT INDIA 2010

CeMAT INDIA 2009

Past Events

CeMAT - Worldwide

Download Area

Contact Us

CeMAT INDIA 2010

After two successful events in Bangalore and one in Mumbai, the next CeMAT INDIA will be held in Mumbai. CeMAT INDIA has established itself as the leading fair in India for materials handling equipment, services and logistics featuring most of the important players in this industry as exhibitors. The previous event held in December 2009 attracted 117 exhibitors including 21 international companies.

There are clear signs of revival in the economy. The manufacturing sector is already showing growth and many companies have announced new investment plans. CeMAT INDIA 2010 will serve as a B2B forum for presenting your new products and services to the existing and potential customers and staying in contact with them.

Mumbai as a venue for this annual event is considered ideal to capture a much larger market region and new visitor groups. Easy connectivity to all the major metros in the country and its proximity to manufacturing hubs in Pune, Nasik, Aurangabad, Kolhapur, Ahmadabad, Baroda, and other cities expand Mumbai's market horizon. The main visitor groups to be targeted in Mumbai include ports, warehousing, railways, airport authorities, all types of manufacturing industries, chemical & process industries, textile industry, automotive sector, construction, printing and packing, logistics, food processing, electrical & electronics, oil & gas industry, plastics, infrastructure and the large service sector.

CeMAT INDIA will be held concurrently with:

1. **MDA INDIA** - Motion Drive and Automation (Hydraulics & Pneumatics, Electro Mechanical Transmission)
2. **INDUSTRIAL AUTOMATION INDIA** - Process and Production Automation and Industrial Building Automation
3. **ENERGY INDIA** - Energy Efficiency – Decentralized Renewable and Conventional Energies
4. **SURFACE INDIA** - Surface (Treatment) Technology.

The product profiles of the fairs, being closely interrelated, create a unique synergy. Exhibitors will find their potential customers amongst themselves under the same roof.

The shows will be held in Mumbai at the Bombay Exhibition Centre (BEC), Western Express Highway, Goregaon East, Mumbai 400 063 (www.nesco.in). BEC is the most prominent exhibition venue in Mumbai and is conveniently connected by air, rail and road.

Hannover Milano Fairs India is a subsidiary of the two of the largest trade fair companies from Europe Deutsche Messe AG, Germany and Fiera Milano, Italy. This group of trade fair companies brings their international contacts and expertise to Indian market for the advantage of exhibitors and visitors.

Concurrent Shows - 2010



International Trade Fair for Motion, Drive and Automation Hydraulics and Pneumatics.



International Trade Fair for Energy Efficiency and Decentralized Renewable and Conventional Energies



International Trade Fair for Process and Production Automation and Industrial Building Automation.



International Trade Fair for Surface Technology



Manufacturers Association of Storage Systems of India



Bombay Exhibition Centre,
Goregaon, Mumbai



Lufthansa

Home
Exhibit Profile
Technology Highlights
CeMAT INDIA 2010
CeMAT INDIA 2009
Past Events
CeMAT - Worldwide
Download Area
Contact Us



FIERA MILANO

CeMAT Network worldwide



HANNOVER MILANO FAIRS 2010 NOW IN MUMBAI AT



Bombay Exhibition Centre, Goregaon, Mumbai

Situated along the busy Western Express highway, in Goregaon, BEC is one of the most prominent exhibition centre in Mumbai. Set up in 1991, it has hosted several prestigious international trade fairs and exhibitions. It is located at just a 20min drive from the airports and the nearest railway station.

BEC consists of 4 halls, occupying an area of over 4,00,000 sq. ft.



Facilities in and around the premises of BEC:

- A convention centre
- Conference and seminar halls
- An international lounge
- An open air area for inaugural / valedictory functions
- Restaurants

Venue:

Bombay Exhibition Centre
 Western Express Highway,
 Goregaon East,
 Mumbai 400 063
 Tel: +91-22-6645 0123
 Fax: +91-22-6645 0101
www.nesco.in



Concurrent Shows - 2010

- MDA INDIA** International Trade Fair for Motion, Drive and Automation Hydraulics and Pneumatics.
- ENERGY INDIA** International Trade Fair for Energy Efficiency and Decentralized Renewable and Conventional Energies
- IA INDIA** International Trade Fair for Process and Production Automation and Industrial Building Automation.

SURFACE INDIA International Trade Fair for Surface Technology

MCSI Manufacturers Association of Storage Systems of India



Bombay Exhibition Centre, Goregaon, Mumbai



Ornella Lagasio

Da: Hemant/Tkpl/Mumbai [hemantbhatia@tkpl.in]
Inviato: giovedì 30 dicembre 2010 12.24
A: g.caprino@porto.genova.it; mumbai@ice.it; a.digiacinto@ice.it;
info@spediporto-genova.com
Oggetto: Greetings
Contr. completamente: Completare
Stato contrassegno: Rosso

Mr. Giovanni Caprino, Port Promotions Manager, Genova Port Authority
Mr. Augusto Di Giacinto, Trade Commissioner, Italian Trade
Commission, Mumbai
Mr. Luca Spallarossa, Member of the Board, SPEDIPORTO

Dear Gentlemen,

Seasons' Greetings!

I could not attend the presentation and interaction arranged by FFFAI at the BCHAA (Bombay Custom House Agents Association) board room on 18 Dec, though we were represented by Mr. Vinod Chandnani.

He has brought back informative and useful information on Ligurian ports, of which we are regular users at Genova and La Spezia on behalf of our customers. We enjoy a great relationship and support from our partners in Italy, ISCOTRANS SPA.

I would have loved to be with you on that occasion, much as I enjoy the city of Genova each time I visit.

Best wishes for a Great 2011

HEMANT BHATIA
DIRECTOR



ESTD 1895

TULSIDAS KHIMJI
PVT. LTD.

GLOBAL LOGISTICS

Tulsidas Khimji Pvt. Ltd. - Offering Logistics solutions since 1895
[D-U-N-S Number : 65-013-9116]

Voted Best WCA Partner Indian Sub-Continent - 2009
Voted Top WCA Agent Worldwide, 2008
ISO, IATA, FIATA, CHA, MTO, WCA, CGLN

Email: hemantbhatia@tkpl.in Web: www.tkpl.in

05/01/2011

Corporate Office : 46, Veer Nariman Road, Mumbai 400 001
Telephone: + 91 22 6617 18 19 Fax: +91 22 22044649

Airport Office : 61, Adarsh Industrial Estate, Sahar Road, Andheri (E), Mumbai 400 099
Telephone: + 91 22 6777 44 44 Fax: +91 22 28363304

Branches At: Ahmedabad, Bengaluru, Bhuj, Chennai, Indore, Kandla, Mundra, Mumbai, Nagpur, New Delhi, Nhavasheva, Pune, Rajkot, Rudrapur, Surat, Nasik, Vadodara

Disclaimer: All business of whatsoever nature, be it as agents or principal, with any party whatsoever, shall solely be conducted in accordance with ACAAI Standard Trading Conditions and/or FFFAI Standard Trading Conditions. These conditions have clauses which may limit or exclude our liability and a copy is available on request.

The information in this email is confidential and may be legally privileged. If you are not the intended recipient, you must not read, use or disseminate the information and you should intimate the sender about it.

Although this email and any attachments are believed to be free from any virus or other defect that might affect any computer system into which it is received and opened, it is the responsibility of the recipient to ensure that it is virus free and no responsibility is accepted by TULSIDAS KHIMJI Pvt. Ltd. for any loss or damage arising in any way from its use.

Ornella Lagasio

Da: Nitin Naik [nitin_supercomputer@yahoo.com]

Inviato: lunedì 20 dicembre 2010 13.52

A: nitin_supercomputer@yahoo.com

Oggetto: Meeting At The Exhibition In Mumbai.

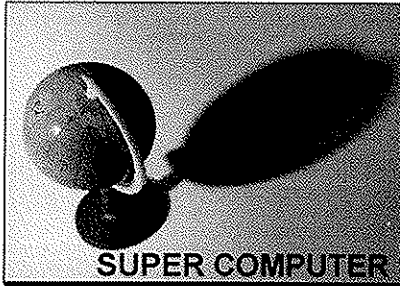
Thanks for the kind meeting at the recent exhibition in Mumbai.

My Company Profile is attached for doing business.

Wishing you, your staff & Family " **A Merry Christmas** ".

With Kind Regards,

Nitin R.Naik,Proprietor
Super Computer Systems
M : (+91) 9867492993 / 9768975565
IBM Worldwide Business Partner
www.supercomputersystems.net



Global Reach.
Local Presence.

COMPUTERS

SERVERS

HARDWARE

SOFTWARE

PRINTERS

Company Details

Super Computer Systems is a registered entity with various Govt. Tax Authorities – the relevant are mentioned below :

PAN : AAXPN2359Q
SERVICE TAX : AAXPN2359QST001
VAT : 27850362697V
CST : 27850362697C

It is a supplier of the following Products & Solutions :

I.T., e-infrastructure, Control, Automation & Instrumentation, Telecom And Power.

Sincerely,
For Super Computer Systems



Nitin R. Naik
Proprietor
M : (+91) 9867492993

SUPER COMPUTER SYSTEMS

COMPANY PROFILE

(IBM Worldwide Business Partner)

Super Computer Systems, operating since 1991, offers World-class products in the area of Information Technology & Control, Automation and Instrumentation solutions to provide a range of **Business Automation & Industrial Automation** solutions -- both Hardware & Software for enterprise infrastructure; thus offering an environment that collects, processes and transmits data, voice, video seamlessly through LAN, WAN, Internet and Wireless technologies.

The technologies offered are as follows :

IBM : World's Largest Information Technology Company and a pioneer in innovation; providing a range of highly efficient Servers like x-series and p-series, i-series & z-series ideally suited for Business, Financial and Engineering applications.

Excellent Middle-ware software capable of providing end-to-end Solutions in Business, Finance and Industry.

HCL : Entire range of Computers

Polycom : Leaders in Video conferencing systems -- transmitting : Voice, Video and Data seamlessly through various networks and across geographical boundaries.

Hewlett Packard: Laptops, Desktops, HP Storage Systems, Printers & Peripherals.
And Lenovo (HP Large Format Printers and Servers).

TVSE : Globally certified Dot matrix printers with high through-put, low running cost and most ideal for large volume data print-outs like : Database, Accounts, Payroll printing, etc; which requires printing at high speeds, exceeding that of Inkjet and Laser printers.
High-quality UPS also available.

National Instruments : **Virtual Instrumentation (VI)** : VI uses mainstream Computer Technologies & Internet combined with innovative, flexible software and modular high performance hardware technologies to create powerful Computer-based instrumentation solutions. With this approach Scientists and Engineers can capitalize on the ever-increasing performance of personal computers and take advantage of the freedom to define Measurement and Automation solutions.

- APC** : 24/7 High-quality Power Systems for Infrastructure requirements of Data Centres.
- ORIENT NETWORKS** : International Connectivity
IPLC
Frame Relay Servers
Managed Router Servers
- PACIFIC Internet** : Fast Internet, DID, VOIP (For International Calls), IP Sec VPN
Internet Leased Lines, Internet ISDN, Back-up & Recovery Solutions
(Co-location server hosting). Web Hosting Space & email Solutions
- Matrix AXA** : RISK Management & Loss Prevention.
- AutoDesk** : AutoCAD (Mechanical,Electrical,Civil),Revit ,Inventor,GIS.
- Tally** : Accounting & Business Management Software.
- B&R/Honeywell** : Industrial Automation Products & Projects.
- Godrej** : Control & Automation Projects -- Design & Development.
- Honeywell** : Gas Detectors for Offices,Refineries,Chemical Plants and other establishments.
- Hazel Infotech** : **Software** : Excise software,Export software,Service Tax, Knowledge Management,Productivity software ,etc.
- NetCore** : Email Server with extensive modules and AntiSpam,AntiVirus, Services(CleanMail).
- Google Search** : Promoting Client's Company world-wide by placing their web-site in prominent location on Google Search.

Software Development on Java,.Net,IBM WebSphere and Lotus Notes / Domino, ERP (SAP,INFOR,Ramco) implementation, SCM,CRM,Business Intelligence (BI),Database Design, Web enabling of any existing non-web applications (CITRIX & Go Global),Budgeting software. Web designing & hosting. Microsoft and other off the shelf packaged softwares,All McAfee & Symantec products. Virtualization (VMWare).

Excellent Wireless Technologies in Enterprise Infrastructure Solutions
(**Motorola,Testo,etc.**), All **Juniper & F5** products & solutions., **Internet, Intranet & RFID** solutions. Excellent perimeter security using Unified Threat Management (UTM) appliance,High level SSL,and Hard Disk encryption solutions available.**Wi-fi**
(**Motorola,Testo,etc.**), **LAN & WAN (Juniper, F5 & CISCO),SAN & NAS**
(**IBM,HP,Brocade,NetApp,EMC,etc.**),**VPN,Network Security & Audit.**
BlackBerry Enterprise Solutions, KVC & Infrastructure Management solutions
(**Avocent & Raritan**),**Storage Media Tapes,R.F. Amplifiers/Repeaters and Jammers**
for GSM & CDMA Mobiles. Line-MatrixPrinters.World-class FUJI Tape Media.

Industrial PC`s, CAD Software (**SolidWorks**). Industrial Lighting(**Ge Lighting**),
AirConditioning(**Mitsubishi,Hitachi & LG**), Power Monitoring And Measuring
solutions for Power Conservation (**Conzerv-Schneider**), **Power Generators**, Battery
Banks(**Amar Raja & Exide**). Connectivity Solutions (**TATA & TULIP**), Complete
Fire,Security,Surveillance & BMS solutions.Projects undertaken in India & Abroad.

Clusters , High Performance Computers and Super Computers which handle
Enterprise Business operations & highly complex Numerical , Engineering and
Scientific operations (available as per requirement).

CONTACT :

Company Name : Super Computer Systems
Proprietor : Nitin R. Naik
B.E.(Electronics), D.E.R.E., D.MP.MC.,
SCE, CFC, D.Industrial Automation.
Tel. No. : (+91) 9867492993 / 9768975565
Email : nitin_supercomputer@yahoo.com
Web-Site : www.supercomputersystems.net

Super Computer Systems partners with World`s Largest Companies like:
IBM, Hewlett-Packard,Lenovo,etc. to provide world-class solutions.

* * * * *

BUSINESS / PROFESSIONAL PROFILE

The Expertise behind the Enterprise



COMPANY NAME : **Super Computer Systems**

PROPRIETOR : **Nitin R. Naik**

QUALIFICATIONS : **B.E.(Electronics),D.E.R.E.,D.MP.,MC., SCE, CFC, D.Industrial Automation.**
From some of the finest institutions.
(**Industrial Automation from IDEMI** : renowned Research & Development Organization handling Aerospace & Defence projects and rendering expertise in the area of Electrical,Electronic & Process Control Instruments).

PROFESSIONAL / BUSINESS BACKGROUND : * Managed a Computer company in Mumbai city.
* Computer Manufacturing , Marketing & Maintenance.
* Setting – up of own Entrepreneurial venture.

PAST RECORD : Managed various activities of a Computer company which represented companies from USA,Holland & Switzerland; while attending to various Information Technology requirements of MNC`s and other Large corporates.

PRESENT PURSUITS : Marketing Technology solutions in the area of Information Technology And Industrial Automation: I.T. e-infrastructure,Business Process Automation & Industrial Process Automation, Power & Telecom.

ATTENDED TO CLIENTS :

- **TATA Group**
Bombay House . **Mumbai**
- **BIRLA Group**
Industry House **Mumbai**
- **Laxmi Niwas Mittal Group**
Nariman Point **Mumbai**
- **Blue Star Ltd.**
Kasturi Building. **Mumbai**
- **Garware Shipping Corpn. Ltd.**
Chander Mukhi. **Mumbai**
- **Kilachand Group**
Oriental House. **Mumbai**
- **Tata Engineering & Locomotive Company**
(Now **TATA Motors**) **Mumbai & Jamshedpur**
- **TATA Consultancy Services (TCS)**
Nariman Point. **Mumbai**
- **Hoechst India Ltd.**
Nariman Point. **Mumbai**
- **Chowgule Industries Ltd.**
Nariman point **Mumbai**
- **Garware polyester Ltd** **Mumbai**
- **Electronic Corporation Of India** **Hyderabad**
- **Larsen & Toubro Ltd** **Mumbai**
- **Sealol Hindustan Ltd.** **Pune**
- **Hindustan Lever Ltd.** **Mumbai**
- **Boehringer Knoll Ltd.** **Mumbai**
- **SABIC** **Mumbai**

Ornella Lagasio

Da: mihir [mihir@pmpindia.com]
Inviato: venerdì 17 dicembre 2010 14.32
A: info@spediporto-genova.com; l.spallarossa@aprile.it
Cc: info; pankaj@pmpindia.com
Oggetto: Meeting at Clearship Office

Dear Dr. Luca Spallarossa,

It was indeed a pleasure interacting with you during our Meeting at Clearship office and Nhavasheva Port visit yesterday. I do hope we can remain in touch and take this friendship further.

I invite you to my office whenever you are in India, I will be my pleasure to Host you in Mumbai.

If you require any support / assistance during your stay in India it will be my pleasure to assist you.

Further we discussed our capability of warehousing, Handling and Freight Forwarding of Hazardous Cargo in India and if you have an good contact with Freight Forwarder / SHpr / Cgnee dealing with Chemicals and Haz Chemicals we shall be happy to serve them in Joint Partnership with you.

As you are already aware our company One of Leading professional Customs Broker, Own Warehousing, Transport and Door to Door Delivery Services. Hence you may sell our infrastructure and Joint service to your client with single window contact for all services.

Solicit your comments and views on above.

I once again thank you for your interest and solicit your views in taking the freindship further.

regards,
MIHIR SHAH
PMP Logistics Pvt Ltd
Tel; 91-22-40729000
Fax: 91-22-25013615
Mob: 91-09821884445
www.pmpindia.com